

A.CRE

ACCELERATOR FOR ENTERPRISE

Proposed Schedule For 2-Week Completion

WEEK 1

DAY 1

i. Guide to Getting Started with A.CRE Accelerator

1. The Direct Cap Method to Valuing Real Estate

2. The DCF Method to Valuing Real Estate

DAY 2

3. Anatomy of the Real Estate DCF

3a. Calculating Key Risk and Return Metrics

DAY 3

4a. Real Estate Income Statement - Retail

4b. Real Estate Income Statement - Hotel

DAY 4

4c. Real Estate Income Statement - Office

4d. Real Estate Income Statement - Multifamily

4e. Real Estate Income Statement - Industrial

DAY 5

5. Introduction to Modeling Leases

DAY 6

6. Review day

WEEK 2

DAY 7

6. Introduction to Development Cash Flow Modeling

DAY 8

7. Introduction to Real Estate Debt

DAY 9

8. Introduction to Partnership-Level (Waterfall) Modeling

DAY 10

9. Building an Acquisitions Model from Scratch

DAY 11

10. Building a Development Model from Scratch

DAY 12

11. Solving a Real Estate Financial Modeling Test